



**FOR IMMEDIATE RELEASE**

## **XPO RANKED 7<sup>th</sup> FASTEST GROWING BUSINESS OVER 30 MILLION**

*Los Angeles Business Journal* Publishes 2009 List

**Torrance, Calif. – Jan., 2010** – XPO, a leading provider of international and domestic mailing services, announced its new rankings for the fastest growing private companies according to the *Los Angeles Business Journal*. Among companies with at least 30 million in sales, they came in as the 7th fastest growing company. XPO's overall ranking, which includes much smaller companies, was #29 on the list.

These rankings were based on sales that more than doubled from 2006 to 2008. XPO's robust growth of 130% was very high compared to the average growth of the top 100 companies, which was 51%.

"We are proud to be a leading growth company in Los Angeles. Our new ranking is testament to how XPO successfully transitioned from a small to mid-size company by offering customized service packages at prices that beat the major national firms. We've picked up many new customers seeking tailored mailing solutions that are more cost effective than their current programs," said Kelly Herold-Martinez, CEO of XPO. "To maintain strong growth over the next few years, we are in the process of expanding several of our offerings, including our worldwide parcel program, which will consist of enhanced automation and tracking capabilities which will reduce your costs."

XPO's all inclusive pricing is another reason for their growth. Most competitors have hidden surcharges. Their comprehensive pricing allows customers to accurately forecast and control their costs, which has become critical in this turbulent economic climate. XPO is structured to allow for customized mailing solutions to fit their clients' needs, something else that is not common in this industry.

### **About XPO**

XPO leads the industry in creating dependable customized international and domestic postal solutions which match the unique needs of each customer. It was founded in 2003 by a dedicated group of postal professionals who desired to provide a better solution to then existing mailing services. XPO does not believe in forcing its customers into a box but is committed to Inventing Your Postal Solution™. The senior management team personally creates a truly unique program, utilizing their extensive worldwide network of carriers. This service is backed by a hands-on, world class, customer support team. XPO processes millions of pieces of mail each month from smaller innovative Internet businesses to the largest brands in the world which include printers, financial institutions, and direct marketing and fulfillment companies. For more information, visit [www.XPOmail.com](http://www.XPOmail.com).

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